



## **Sales Associate**

### **Outgoing, Driven, Achievement Oriented**

If this describes you, then Crelogix could be the right fit for your career.

Established in 1974 as Travelers Acceptance Corporation, and recently renamed Crelogix, we are a leader in partnering with businesses to provide superior financial solutions for growing their sales, Crelogix fosters an achievement oriented culture that allows Sales Associates to be rewarded for hard work and persistence.

With a competitive incentive based compensation plan and great benefits, Sales Associates join a dedicated team of people that work independently but also mentor and support each other. The Sales Associates generate business through telesales.

Responsibilities include:

- Identifying and prospecting new vendors by phone
- Partnering with existing vendors to grow their sales
- Assisting vendors with the credit and compliance processes for their own customers

We hire competent, influential and experienced professionals in our industry as well as train new entrants that are eager, outgoing and demanding of themselves, but will have sales experience in a different field.

Qualifications for all candidates include:

- 3 years Business to Business telephone sales is preferred
- Excellent oral and written English skills (French is a strong asset)
- Great interpersonal skills with strong presentation skills by telephone and/or webinar
- Aptitude for sales
- Excellent time management and organizational skills
- Demonstrated ability to learn new information quickly

Experience in a call centre and/or inside sales function in any of the following areas is an asset:

- Vacation Ownership
- Tuition and Education
- Healthcare
- Memberships
- Power Products
- Automotive Aftermarket
- Consumer Durables
- Home Improvement Businesses

### **To Apply**

If you are motivated by an environment that rewards and recognizes your personal achievements, contributions and competency send your resume to [careers@crelogix.com](mailto:careers@crelogix.com).